

THE MEN WHO BUILT AMERICA

JOHN D. ROCKEFELLER

1. What deal is made between Rockefeller and Cornelius Vanderbilt?
2. Now that he has made the deal, discuss the problem that Rockefeller now has.
3. Describe Rockefeller's childhood.
4. What advice does his father give him as a child?
5. What industry did Rockefeller think he could make his fortune developing?
6. Why was Rockefeller not interested in drilling for oil?
7. What product is created from oil at this time? Why does America need this product?
8. Why is this product getting a bad name initially? How does Rockefeller see this as an opportunity?
9. Why does he want to call his company Standard Oil?
10. Who is Tom Scott, and what does he want to do?
11. Who is Tom Scott's most trusted advisor?
12. What does Rockefeller start to do with all his profits?
13. Standard Oil is the first what? At what age is Rockefeller the most powerful man in the country?
14. How does Scott & Vanderbilt try to bring down Rockefeller?
15. How does Standard Oil overcome this threat made by the railroads?
16. Why does Rockefeller think he is successful?

ANDREW CARNEGIE

17. Describe Andrew Carnegie's early life.
18. What does Tom Scott want Carnegie to build?
19. What material does he need to make this happen?
20. Who shows him how to mass-produce this product?

21. Describe how Carnegie convinces the public his completed bridge is safe.
22. Which industry is demanding more steel?
23. Where does Carnegie build his steel plant to meet demand? How much can his steel plant produce in a day?
24. Why does he go after Rockefeller? How does he plan to do it?
25. Why does Carnegie hire Henry Frick?
26. As production increased in his steel factory, what is Carnegie's net worth in today's money?
27. What does Frick decide to build with his own money in Pennsylvania?
28. What city begs Frick to strengthen the dam? How does Frick respond?
29. Describe what happens in Johnstown. How many people died?
30. How does Carnegie respond to this incident?
31. Why does Carnegie head to Scotland for an extended period of time?
32. What production schedule does Frick set up at the Homestead Plant?
33. How does Carnegie react to Frick's course of action against the Homestead workers?
34. How do the workers respond to the working conditions Frick has created at Homestead?
35. Who does Frick call in to assist him in dealing with his labor issue, and what happens?
36. How is order finally restored?
37. After this confrontation at Homestead, what group is now targeting Henry Frick?
38. What happens to Henry Frick?

After viewing: Do you think John D. Rockefeller and Andrew Carnegie needed each other to become the industrialists that they were? Explain.